



DAVID SCOTT
Senior Vice President and General Manager
HP Storage

HEWLETT-PACKARD COMPANY

As senior vice president and general manager of HP Storage, David Scott is responsible for the long-term growth and profitability of the US\$4 billion storage technology business.

Prior to joining HP, David was President and CEO of 3PAR. He led this company from an early-stage enterprise storage company through the company's successful Initial Public Offering on the New York Stock Exchange (NYSE: PAR) in November 2007. Under his guidance, 3PAR defined and introduced Utility Storage, a new category of storage designed for utility and cloud computing. During his tenure, 3PAR expanded a high-profile and satisfied customer base in large- and medium-sized enterprises, government agencies, and service providers. At the same time, 3PAR expanded research and development operations into Northern Ireland and developed sales operations globally in the US, UK, Japan, Asia Pacific, Europe and South Africa.

David has 27 years experience in the enterprise storage, software, and server market. He was previously the General Manager of Hewlett-Packard's XP enterprise storage business in its Network Storage Solutions organization. In the 21 months from its introduction in May 1999, this business generated over \$1 billion in sales, leading HP to move from sixth to third place in the external storage market as reported by IDC.

Prior to this role, David held various marketing, business strategy, sales and systems engineering positions in Hewlett-Packard's HP9000 enterprise server, HP-UX software and enterprise storage businesses both in the US and the UK.

David holds a Bachelor's Degree with Honors in Computer Science and Mathematics from Bristol University in the UK. He resides with his family in the San Francisco Bay Area.